

2020-2021 District Goals



District: 31 S

Constitutional Area: U.S. and Affiliates, Bermuda and Bahamas

MEMBERSHIP DEVELOPMENT

Goal Statement

By the end of the 2020-2021 fiscal year, our district will achieve a positive membership growth (meet or exceed last year's membership numbers).

Quarterly Targets

	New Clubs	Charter Members	New Members	Dropped Members
1st Quarter	0	0	5	15
2nd Quarter	0	0	5	15
3rd Quarter	0	0	5	5
4th Quarter	0	0	5	15

FY New Clubs

0

FY Charter Members

0

FY New Members

20

FY Retention Goal

50

NET GROWTH GOAL

FY New Members + FY Charter Members - FY Retention Goal = NET GROWTH GOAL

-30

Action Plan

Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date
Select Nami Champion	Swaim	conversation with Zone Chairmen	07/01/2020	07/14/2020
Coordinate goals	Swaim	Nami Champion	07/15/2020	07/20/2020
form leadership team	Swaim	computer	complete	complete
Nami Dist Training	DG and Nami	computer	07/01/2020	07/20/2020
Zone Chairmen Training	Swaim	computer	complete	complete
Talk to the clubs at the zone meetings	DG and Nami	zone meetings	08/15/2020	08/15/2020

LCIF: CAMPAIGN 100

Goal Statement

By the end of the 2020-2021 fiscal year, our district will support LCIF in its endeavor to achieve Campaign 100's target goal of US\$300 million.

Action Plan

I will support my district's fundraising goals and work closely with the LCIF district coordinator to ensure our district achieves those goals, and I will learn about the potential awards that may be available to our district for exceptional support of LCIF and Campaign 100.

I will lead by example, by asking my club to set a goal for our support of Campaign 100 and LCIF; including LCIF and Campaign 100 in my presentations and remarks throughout my district; making a personal gift or ensuring my club's participation; and inviting my LCIF district coordinator and/or club LCIF coordinator to give regular presentations at my club.

My cabinet will provide time for the LCIF district coordinator to present updates at every cabinet meeting and will ensure that our district convention will allow time for a Campaign 100 and LCIF presentation/seminar and space for an information table on LCIF. I will also schedule regular update meetings or phone calls with the district coordinator outside of cabinet meetings.

I will work with my district coordinator to educate myself on LCIF grant opportunities available in my area, especially District and Club Community Impact Grants, and therefore encourage my district to develop projects that would be potentially supported by an LCIF grant.

My cabinet will ensure that significant donations such as Lead and Major Donors, Model Clubs, and 100/100 Clubs are recognized at public functions held within my district.

MULTIPLE DISTRICT CUSTOM IMPACT

Goal Statement

To prevail against the negative impact that Covid has had on our district. We are going to stem and shunt the outflow of members in the District. Re-energizing our membership is the top priority. My Cabinet and I will ensure that the LCI and its fundraising are recognized publicly and at our cabinet meetings.

Action Plan

Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date
Hold cabinet meeting	DG	clubhouse/zoom	07/18/2020	07/18/2020
recognize importance of LCI	DG	Cabinet Meeting	07/18/2020	07/18/2020

DISTRICT CUSTOM IMPACT

Goal Statement

Action Plan

Action Steps	Responsible Party	Required Resources	Date to Begin	Due Date
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